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SEC FILE NUMBER

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING A	PRIL 1, 2004 A	ND ENDING MARCH	31, 2005 /
	MM/DD/YY		MM/DD/YY
A. REGIST	RANT IDENTIFICAT	ION	
NAME OF BROKER-DEALER: L.S.Y., INC. DBA AMERICAN INVEST			PFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINES	SS: (Do not use P.O. Box N	0.)	FIRM I.D. NO.
2682 BISHOP DRIVE, SUITE 123	(No. of Court)		
	(No. and Street)		
SAN RAMON	CALIFORNIA	94583	
(City)	(State)	(Zip Co	de)
NAME AND TELEPHONE NUMBER OF PERSO	N TO CONTACT IN REGA		
CLARENCE YEE			866-2882 Code – Telephone Number
B. ACCOUN	NTANT IDENTIFICAT		
INDEPENDENT PUBLIC ACCOUNTANT whose HANSEN & COMPANY, C.P.A.'S (Name)	opinion is contained in this e - if individual, state last, first, m	·	
22320 FOOTHILL BLVD., #430	HAYWARD	CALIFORNIA	94541
(Address)	(City)	(State)	SSE (Zip Code)
CHECK ONE:		ST PLANTS	2005
Certified Public Accountant		JUN 14	
☐ Public Accountant		THOMS	
☐ Accountant not resident in United St	ates or any of its possession	s. FINANC	عالاهال
FOR	OFFICIAL USE ONLY		
	7 . 1		11.

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of L.S.Y., INC., DBA AMERICAN INVESTORS COMPANY ABACH 31 205 are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows: NONE SUBSCRIBED AND SWORN TO BEFORE ME THIS ADAY OF Notary Public This report ** contains (check all applicable boxes): (a) Facing Page. (b) Statement of financial Condition. (c) Statement of Income (Loss) (d) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (g) Computation of Net Capital. (g) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. (**) (h) Computation for Determination of Reserve Requirements Under Rule 15c3-3. INFORMATION NOT REQUIRE (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3. (**) (k) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3. (**) (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation. NOT APPLICABLE (ii) An Oath or Affirmation. (m) A copy of the SIPC Supplemental Report. NOT REQUIRED (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit. **For conditions of confidential reatment of certain portions of this filing, see section 240, 17a-5(e)(3). (**) NOT REQUIRED — SEE NOTE 2 OF NOTES TO EINANCIAL STATEMENTS (**) NOT REQUIRED—— SEE NOTE 2 OF NOTES TO EINANCIAL STATEMENTS	I, CLARENCE YEE	, swear (or affirm) that, to the best of
of MARCH 31 neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows: NONE SUBSCRIBED AND SWORN TO BEFORE ME THIS JAY OF MAY, 2005 PRESIDENT Title WIRA WCH Commission 9 1492361 Motory Fubic Confords Control Code County My Comm. Except A.m 28, 2006 (Statement of Financial Condition. (Statement of Financial Conditions (Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (K) A Reconciliation between the audited and unadited Statements Order Rule 15c3-3. (*) (K) A Reconciliation between the audited and unadited Statem	my knowledge and belief the accompanying financial	
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	X (o) Independent Auditor's Report of	n Internal Accounting Control.

L.S.Y., INC. DBA AMERICAN INVESTORS COMPANY

FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2005

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HANSEN & COMPANY CERTIFIED PUBLIC ACCOUNTANTS 22320 FOOTHILL BLVD., SUITE 430 HAYWARD, CALIFORNIA 94541-2744 (510) 582-8400

INDEPENDENT AUDITOR'S REPORT

Board of Directors L.S.Y., Inc. dba American Investors Company San Ramon, California

We have audited the accompanying statement of financial condition of L.S.Y., INC. DBA AMERICAN INVESTORS COMPANY, as of March 31, 2005 and the related statements of changes in stockholders' equity, income and retained earnings, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of L.S.Y. INC., DBA AMERICAN INVESTORS COMPANY as of March 31, 2005, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, III and IV is presented for the purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Hansen & Company
May 20, 2005

STATEMENT OF FINANCIAL CONDITION

MARCH 31, 2005

ASSETS

Cash and cash equivalents	\$	785,277
Commissions receivable		792,168
Marketable securities		21,416
Prepaid expenses		46,562
Boston Stock Exchange membership, at cost		8,500
Furniture and equipment, at cost,		
less accumulated depreciation of \$19,137		15,836
Other assets	_	31,184

Total assets

\$ 1,700,943

See accompanying notes.

STATEMENT OF FINANCIAL CONDITION

MARCH 31, 2005

LIABILITIES AND STOCKHOLDERS' EQUITY

Accounts payable Commissions payable Accrued wages and benefits Payroll taxes payable		\$ 8,234 796,351 466,721 24,610
Total liabilities		1,295,916
Stockholders' equity Capital stock - authorized 100,000 shares; \$10 stated value; issued and outstanding 7,000 shares Paid in surplus Retained earnings	\$ 70,000 475 <u>334,552</u>	
Total stockholders' equity		405,027
Total liabilities and stockholders' equity		\$ <u>1,700,943</u>

STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

FOR THE YEAR ENDED MARCH 31, 2005

	Balance March 31, 2004	Net Income (Loss)	Other Additions (Deductions)	Balance March 31, 2005
Capital stock Paid in surplus Retained earnings	\$ 70,000 475 <u>328,505</u>	\$ _6,047	\$ 	\$ 70,000 475 <u>334,552</u>
Total	\$ <u>398,980</u>	\$ 6,047	\$	\$ <u>405,027</u>

STATEMENT OF INCOME AND RETAINED EARNINGS

FOR THE YEAR ENDED MARCH 31, 2005

\$ 7,440,118

REVENUES

Commissions

Fees Other		3,327,141 53,210
Total revenues		10,820,469
OPERATING EXPENSES		
Commissions Advertising Automobile and travel Depreciation Dues and subscriptions Employee benefits Insurance Interest Miscellaneous	\$ 9,402,320 5,583 7,819 5,163 7,058 186,929 17,696 2,041 14,368	
Office salaries Officers' salaries Office supplies and postage Outside services Professional services Rent Repairs and maintenance Taxes, licenses and regulatory fees Telephone	606,702 351,200 26,321 23,654 15,170 47,007 9,525 76,548 8,518	
Total operating expenses		10,813,622
Income before income taxes		6,847
INCOME TAXES		800
NET INCOME		6,047
RETAINED EARNINGS		
Balance - beginning of year		328,505
Balance - end of year	\$	334,552

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED MARCH 31, 2005

CASH FLOWS FROM OPERATING ACTIVITIES

Net Income	\$ 6,047
Adjustments to reconcile net income to	
net cash provided by operating activities:	
Depreciation	5,163
Abandoned leasehold improvements	11,172
(Increase) decrease in:	
Commissions receivable	3,822
Marketable securities	(520)
Prepaid expenses	(35,498)
Other assets	8,979
Increase (decrease) in:	
Accounts payable	(50,330)
Commissions payable	47,899
Accrued wages and benefits	188,016
Payroll taxes payable	10,978
Income taxes payable	(<u>11,395</u>)
Net cash provided by operating activities	184,333
CASH FLOWS FROM INVESTING ACTIVITIES	
Purchase of furniture and equipment	(5,961)
CASH FLOWS FROM FINANCING ACTIVITIES	
NET INCREASE IN CASH AND CASH EQUIVALENTS	178,372
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	<u>606,905</u>
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ <u>785,277</u>
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION	
Cash paid during the year for:	
Interest Income taxes	\$ <u>2,041</u> \$ <u>26,151</u>

NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED MARCH 31, 2005

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Nature of Business - The Company, a California corporation, is a securities broker-dealer which, through registered representatives and the Company principals, sells investments to the general public and generates fees through investment management and advisory services. Over 42% of the Company's commission revenues were earned through customer investments in various mutual funds.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates

Fair Value of Financial Instruments - Unless otherwise indicated, the fair values of all reported assets and liabilities which represent financial instruments (none of which are held for trading purposes) approximate the carrying values of such amounts.

Accounting Method - The Company utilizes the accrual method of accounting for financial statement reporting. Under this method, revenue is recognized when earned and expenses are recognized when incurred.

Cash Equivalents - For purposes of the statement of cash flows, the Company considers all short-term instruments purchased with a maturity of three months or less to be cash equivalents.

Allowance for Doubtful Accounts - The Company considers commissions receivable to be fully collectible; accordingly, no allowance for doubtful accounts is required. There were no commissions written off during the year.

Marketable Securities - Marketable securities are valued at market value. The resulting difference between cost and market is included in income.

Depreciation - Depreciation is computed on the straight-line method over periods of five to seven years, the useful lives of the furniture and equipment.

Advertising - The Company expenses advertising costs as incurred.

Income Tax - The Company uses an asset and liability approach to financial accounting and reporting for income taxes. Deferred income tax assets and liabilities are computed annually for differences between the financial statement and tax basis of amounts in the future based on enacted tax laws and rates applicable to the periods in which the differences are expected to affect taxable income. Deferred tax benefits are provided for net operating loss and credit carryforwards. Valuation allowances are established when necessary to reduce deferred tax assets to the amount refundable for the period plus or minus the change during the period in deferred tax assets and liabilities.

NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED MARCH 31, 2005

- NOTE 2 The Company is exempt from the computation for determination of reserve requirements for brokers-dealers under rule 15c3-3 by the application of the provision of rule 15c3-3(k)(2)(A) whereby a "special account for the exclusive benefit of customers" is maintained.
- NOTE 3 The Company has no liabilities subordinate to the claims of general creditors at March 31, 2005.
- NOTE 4 Cash and cash equivalents are represented by checking and money market accounts. As of March 31, 2005 the amount of cash balances reflected on various financial institutions' records exceeded the federally insured limits by \$1,097,683.
- NOTE 5 The Company has contracted for errors and omissions insurance for the period March 4, 2005 through March 4, 2006 for itself and its registered representatives. The total premium for the policy period will be \$161,137. As of March 31, 2005 the portion of the premium earned by the insurance provider is less than the \$45,953 the Company has paid. The balance of the premium has not been included in accounts payable as the Company has the right to cancel the policy at any time and only be obligated to the insurance provider for the earned portion. The Company anticipates recovering substantially all of the premium from its registered representatives. Any excess received from the registered representatives is reflected in the financial statements as a reduction of legal and litigation expenses or as other income.
- NOTE 6 Marketable securities valued at market have a cost of \$5,016 resulting in unrealized gains of \$16,400, including \$520 for the year ended March 31, 2005.
- NOTE 7 No changes occurred during the year in the ownership or composition of the capital stock of the corporation.
- NOTE 8 The Company has a salary reduction simplified employee pension plan (SARSEP). At the discretion of the Company up to twenty-five percent of all employees' annual net compensation, to a maximum of \$41,000, may be contributed to the plan each year. A minimum of three percent is required. Employees may contribute a portion of the maximum allowable contribution through voluntary salary reductions. The plan year ends March 31. Pension plan expense for the year was \$144,721.
- NOTE 9 On March 3, 2004 the Company entered into a lease for its current premises covering the period June 1, 2004 through May 31, 2009.

 Monthly lease payments of \$7,242 are required. A monthly rent adjustment is required after three years and tax and common area maintenance charges may be required after one year. As an incentive For signing the lease the Company was given five months of free rent. Total rent expense for the year was \$47,007.

NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED MARCH 31, 2005

NOTE 9 - Future annual minimum payments under the lease for years ending March 31 are as follows:

YEAR	TRUOMA
2006 2007 2008 2009 2010	\$ 86,904 86,904 89,924 90,525 15,088
TOTAL	\$ <u>369,345</u>

- NOTE 10 In the normal course of operations, the Company is subject to claims and litigation. During the year ended March 31, 2005 the Company was involved in one legal action.
 - The Company had been named as a defendant in the lawsuit Wilmot v. McNabb, American Investors Company, etal in in which the plaintiff alleged fraud and breach of contract. The plaintiff alleged that when American Investors Company terminated their representative McNabb they failed to inform them of all the reasons for this termination. The plaintiff alleged that had the Company done so they would not have incurred losses by their continued investing through McNabb. The plaintiff sought damages in excess of \$500,000. The Company denied any wrong doing since they had no obligation to provide any information except that they were terminating McNabb and all the losses incurred by the plaintiff were after the termination of McNabb by the Company. This action was settled during the year. The Company's share of the settlement and legal costs was \$50,000, the maximum payable under the Company's insurance policy. This expense was accrued in a prior year.
- NOTE 11 Income tax expense represents the Company's actual tax liability for the fiscal year ended March 31, 2005 Deferred income taxes in the approximate amount of \$6,000, resulting from timing differences related to depreciation and unrealized gain from marketable securities have not been recognized as a liability.

Income taxes is comprised of the following:

Federal	\$
State	800
	\$ 800

SUPPLEMENTARY INFORMATION

SCHEDULE I

COMPUTATION OF NET CAPITAL

TOTAL OWNERSHIP EQUITY		\$ 405,027
DEDUCT OWNERSHIP EQUITY NOT ALLOWABLE FOR NET CAPITAL		
Petty cash Error and fee dispersal accounts Commissions receivable from limited partnerships, from management and advisory fees and from	\$ 100 804	
aged mutual funds and insurance net of offsetting commission liability Other receivables Prepaid expenses Net equipment Stock exchange membership	53,546 3,842 46,562 15,836 8,500	
Security deposit	7,242	<u>136,432</u>
TOTAL OWNERSHIP EQUITY QUALIFIED FOR NET CAPITAL		268,595
DEDUCTIONS		
NET CAPITAL BEFORE HAIRCUTS ON SECURITIES POSITION		268,595
HAIRCUTS ON SECURITIES		
Non-marketable investments (100%) Marketable securities (15%) NFSC trading account (2%)	20,100 3,212 3,826	_27,138
NET CAPITAL		\$ <u>241,457</u>

SCHEDULE II

RECONCILIATION OF NET CAPITAL BETWEEN UNAUDITED

AND AUDITED FINANCIAL STATEMENTS

NET CAPITAL PER UNAUDITED FINANCIAL STATEMENTS	\$ 725,162
ADJUSTMENTS	
Increase in aged commissions	(53,546)
Additional income accruals:	
Commissions receivable	568,304
Additional expense accruals:	
	(506, 606)
Accrued wages and benefits	(466,721) (22,538)
Payroll taxes Accounts payable	(<u>2,598</u>) (<u>998,463</u>)
NET CAPITAL PER AUDITED FINANCIAL STATEMENTS	\$ <u>241,457</u>

SCHEDULE III

COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

MINIMUM NET CAPITAL REQUIRED		\$ 86,394
MINIMUM DOLLAR NET CAPITAL REQUIREMENT OF BROKER OR DEALER		\$5,000
NET CAPITAL REQUIREMENT		\$ <u>86,394</u>
EXCESS NET CAPITAL		
Net capital Less net capital requirement	\$ 241,457 <u>86,394</u>	
Excess net capital		\$ <u>155,063</u>
EXCESS NET CAPITAL AT 1,000%		
Net capital Less: 10% of total aggregate indebtedness	\$ 241,457 <u>129,592</u>	
Excess net capital at 1,000%		\$ <u>111,865</u>

SCHEDULE IV

COMPUTATION OF AGGREGATE INDEBTEDNESS

TOTAL A-1 LIABILITIES	\$ 1,295,916
ADJUSTMENTS	
TOTAL AGGREGATE INDEBTEDNESS	\$ <u>1,295,916</u>
PERCENTAGE OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	<u>537</u> %
PERCENTAGE OF DEBT TO DEBT-EQUITY TOTAL	76.2%

HANSEN & COMPANY CERTIFIED PUBLIC ACCOUNTANTS 22320 FOOTHILL BLVD., SUITE 430 HAYWARD, CALIFORNIA 94541-2744 (510) 582-8400

Board of Directors L.S.Y., Inc. dba American Investors San Ramon, California

In planning and performing our audit of the financial statements and supplemental schedules of L.S.Y., Inc. dba American Investors for the year ended March 31, 2005, we considered its internal control structure, including procedures for safequarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- Making quarterly securities examinations, counts, verifications, and comparisons.
 Recordation of differences required by rule 17a-13.
- 2.
- Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknessess under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of a specific internal control structure element does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at March 31, 2005, to meet the SEC's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, National Association of Securities Dealers, Inc. (NASD), and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

Hansen & Company May 20, 2005